

**PROCEEDINGS OF PRE-BID CONFERENCE OF RFP TO CARRY OUT THE
BRACKISH WATER AQUACULTURE IN JAGATJORE-BANAPADA SHRIMP
CULTURE PROJECT IN KENDRAPARA DISTRICT, ON LEASE BASIS
ON 18-08-2016 AT 11.30 AM IN THE DIRECTOR'S CHAMBER,
DIRECTORATE OF FISHERIES, ODISHA, CUTTACK**

The pre bid conference of RFP to carry out the brackish water culture in Banapada cluster of the shrimp culture project in Kendrapara District, on lease basis was held under the Chairmanship of Director of Fisheries, Odisha as per the scheduled time in his office chamber. At the outset the Director welcomed all the participants and briefed them on the RFP. The list of participants is at Annexure-I. The answer to the queries was responded and some of the important decisions were taken.

Initiating the discussion, the Director intimated that leasing of Cluster 1, 2 & 3 of World Bank assisted Jagatjore-Banapada shrimp culture project has been finalized at Govt. level to take up *L. vannamei* culture. As desired by Commissioner cum Secretary, Fisheries & ARD Department, Govt. of Odisha, culture of alternative candidate species should be promoted for diversification of aquaculture. As sea bass culture has emerged as most viable alternate species in South East Asian countries like Thailand and Vietnam, the same may be replicated in Odisha to be a pioneer in sea bass culture in India. Therefore, Banapada cluster should be considered exclusively for sea bass culture.

Sri G Mohanty, one of the participants, put forth that sea bass culture is compatible to Odisha agro climatic condition and is advantageous in energy requirement compared to *L. vannamei*. But the main constraint is non-availability of sea bass seed to meet the requirement of the proposed project area. So Govt. may consider taking up some area for sea bass and rest area for *L. vannamei* culture.

Director immediately discussed the matter with Commissioner cum Secretary and confirmed that sea bass culture must be taken up in at least 50% of the culture area. Rest area may be utilized for *L. vannamei* culture.

Director suggested that provision of keeping Bank Guarantee amount equivalent to two years lease value should be there in the RFP to prevent loss of revenue to the Govt. Approval of Govt. will be obtained in this matter.

1. The following queries put by the prospective bidders were answered and some of the important decisions were taken.

Sl No	Queries raised	Answers to queries
1	Whether the Bid is for specifically for culture of Sea bass culture or other species like <i>L vannamei</i> ?	After discussion with Commissioner-cum-Secretary, it was decided that the bid will be modified to take up sea bass culture in at least 50% of water spread area of the Banapada cluster and rest area will be utilized for <i>L. vannamei</i> cultivation.
2	Whether preference will be given to bidder for Sea bass culture?	The bidder if not interested to take up sea bass culture will not be entertained in the process of evaluation and it will be rejected.
3	Whether experience in this line will be prioritized?	As sea bass culture is new to Odisha, hence experienced entrepreneurs are not available. So experience won't be prioritized.
4	Whether bidder must submit a detailed project report along with bid?	Yes. The Bidder must submit a detailed project report along with bid.
5	As it is written here that Brackish water culture preferably sea bass (Bhekti). Can you we go for <i>L. vannamei</i> culture or not?	Yes. Minimum 50% of the water spread area will be used for sea bass culture and the rest may be used for <i>L. vannamei</i> culture.
6	Should we apply for total gross area of the project or total water area?	Yes. The bidder should apply for total gross area of the project.
7	Page no-9 and point no 7. Do you mean to say farming experience or any other?	Yes, the bidder may give his experience in farming, processing and exports if any.
8	Offer price for 71.46 ha or 31.71 ha?	Offer price for around 51 Ha.
9	Explain in detail point no-9 of page no-9.	The bidder may take up the project for culture in phases. In the bid document, the bidder has to submit a detailed action plan along with time frame to take up the proposed activity.
10	Page no12 in technical bid point no-3 .Physical aspects - what does it really mean?	The bidder may take up the development of the project in phases. In the bid document, the bidder has to submit a detailed action plan along with time frame to take up the proposed activity with financial implications.
11	Should we prepare the project report, plan and the layout for the 71.46 ha or 31.71 Ha? And that to including all infrastructure development cost.	The total area of the project is around 51 Ha. The bidder should prepare his project report for 51 Ha areas including all infrastructure development.

Important decisions taken:

1. A corrigendum to the RFP issued earlier will be uploaded in _____ after approval.
2. Actual area will be ascertained from District-Fisheries Officer, Kendrapara and incorporated in the modified RFP.
3. Last date of receipt of bid in the Directorate on or before 07.09.2016. at 2.00 P.M.
4. Date of opening of technical bid will be on 08.09.2016 at 11.30 A.M.
5. Date of opening of financial bid will be on 09.09.2016 at 11.30 A.M.
6. Modified RFP will be uploaded in the website.
7. The intending bidders will contact Sri Balaram Dandapat , District Fisheries Officer, Kendrapara (Cell No: 9437384748) to visit the project site.

The meeting ended with vote of thanks to the Chair.

K. S. K. K.
20.8.16
DIRECTOR

DIRECTORATE OF FISHERIES, ODISHA, CUTTACK

Memo No 12658 / XIX-SPU-MISC-01/15 Date: 22/8 2016

Copy forwarded to all the participants for favour of information and necessary action.

[Signature]
22/8/16
DY DIRECTOR OF FISHERIES
(BW) CUTTACK