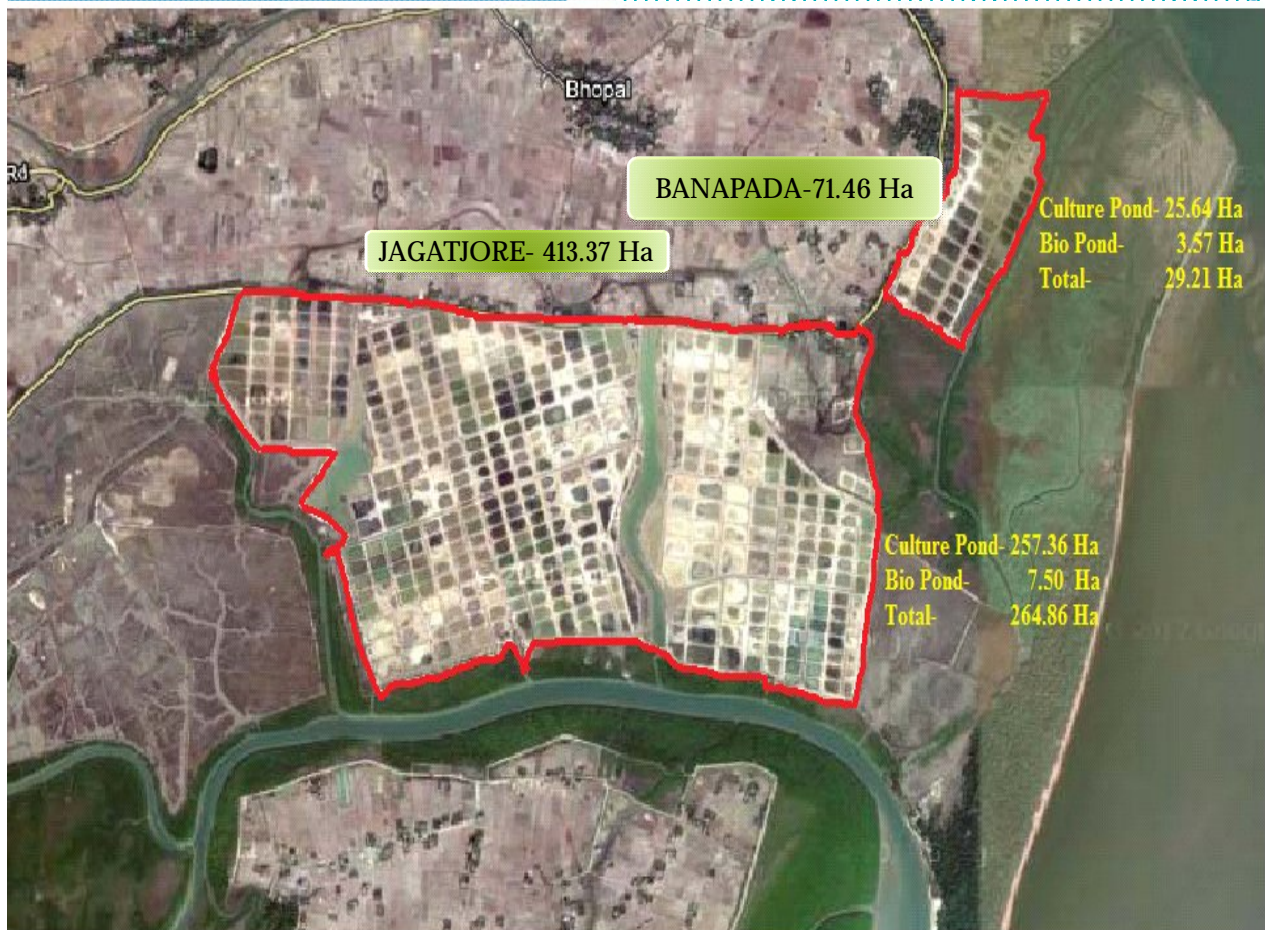


REQUEST FOR PROPOSAL

02/XIX-SPU-DATED 11.08.2016

TO CARRY OUT THE BRACKISH WATER CULTURE IN BANAPADA SHRIMP CULTURE PROJECT IN KENDRAPARA DISTRICT, ON LEASE BASIS.



INDEX

SL NO	BRIEF DESCRIPTION	PAGE
1	BIDDER DATA SHEET	4
2	SECTION – 1 LETTER OF INVITATION (LOI)	5 - 6
3	SECTION – 2 INFORMATION TO THE BIDDER	7 - 8
4	SECTION- 3 : TERMS OF REFERENCE (ToR) (TERMS & CONDITIONS)	09-13
5	SECTION- 4 : TECHNICAL PROPOSAL SUBMISSION	13
6	SECTION-5 : FINANCIAL PROPOAL SUBMISSION	14

DISCLAIMER

This Request for Proposal (RFP) is issued by the Fisheries and ARD Department, Govt. of Odisha.

While the information in this RFP has been prepared in good faith, it does not support to be comprehensive or to have been independently verified. Neither F & ARD Department nor any of its officers or employees, nor any of their advisers nor consultants accept any liability or responsibility for the accuracy, reasonableness or completeness of, or for any errors, omissions or misstatements, negligent or otherwise, relating to the proposed project, or makes any representation or warranty, express or implied, with respect to the information contained in this RFP or on which this RFP is based or with respect to any written or oral information made or to be made available to any of the recipients or their professional advisers and, so far as permitted by law and except in the case of fraudulent misrepresentation by the party concerned, and liability therefore is hereby expressly disclaimed.

This RFP includes certain statements, estimates, projections, targets and forecasts with respect to the proposed assignment. Such statements, estimates, projections, targets and forecasts reflect various assumptions made by the management, officers and employees of the client, which (the assumptions and the base information on which they are made) may or may not prove to be correct. No representation or warranty is given as to the reasonableness of forecasts or the assumptions on which they may be based and nothing in this RFP is, or should be relied on as, a promise, representation or warranty.

The F & ARD Department, Govt. of Odisha shall be the sole and final authority with respect to selection of a Bidder through this RFP.

BIDDERS DATA SHEET

S.	Particular	Details
1.	Name of the Authority Inviting RFP	F & ARD Department, Govt. of Odisha
2.	Method of Selection	Cost Based Selection Method
3.	Date of Issue of RFP	19.08.2016
4.	Site verification	19.08.2016
5.	Last date of receiving queries	19.08.2016
6.	Pre-bid conference	18.08.2016 11.30 AM
7.	Response to queries	19.08.2016
8.	Last date and time for submission of RFP	26.08.2016 ,1.00 PM
9.	Date and time of opening of Technical Bids	Technical Bid Opening and Finalisation-26.08.2016, 3.00 PM
10.	Evaluation of Technical Bid	Technical Bid Evaluation -26.08.2016, 3.00 PM
11.	Tentative Date and time for opening of Financial Bid	Financial Bid Opening and Finalisation-26.08.2016, 4.30 PM
12.	Expected Date for Commencement of Assignment	Aug 2016
13.	Bid Processing Fee (Non-Refundable)	Rs. 10000/- (Ten thousand Only) and VAT 5% in INR, in shape of Banker Cheque / Demand Draft in favour of Director of Fisheries, Odisha drawn in any scheduled bank in India payable at Cuttack
14.	Earnest Money Deposit (EMD) (Refundable)	Rs 2,00,000 /-(Two lakh only) in shape of Crossed Demand Draft in favour of Director of Fisheries,Odisha drawn in any scheduled bank in India payable at Cuttack.
15.	Name of the Contact Officer	Joint Director of Fisheries (Coastal) E mail- jdcoastal.dof-od@nic.in Phone no-9437137627 Deputy Director of Fisheries(BW), Cuttack, Odisha Email id- ddfwbodisha@gmail.com Phone No-9437154598/06712415061
16.	Address for Submission of Proposal	Director of Fisheries,Odisha, Cuttack,PIN-753007 Bidders are requested to submit their proposal through Speed Post / Registered Post only to the address as specified above. Submission of proposals through any other mode will not be accepted.
17.	Place of Opening of Technical and Financial Proposals	Directorate of Fisheries,Odisha,Cuttack

For details, please visit Departmental website: www.odishafisheries.com

LETTER OF INVITATION

RFP No: 02 / SPU / 16-17

Name of the Assignment: TO CARRY OUT THE BRACKISH WATER CULTURE IN BANAPADA SHRIMP CULTURE PROJECT IN KENDRAPARA DISTRICT, ODISHA, ON LEASE BASIS.

Fisheries and ARD Department, Govt. of Odisha (Client) invites proposals from the eligible bidders (interested prospective entrepreneurs/ fish farmers/ Firms/ Aqua culture companies/ Exporters)under the selection process of to carry out the brackish water culture in Banapada shrimp culture project in Kendrapara District, Odisha, India, on Long Term Lease basis.

1. More details on the project are provided in this RFP Document.
2. Interested prospective entrepreneurs/ fish farmers/ Firms/ Aqua culture companies/ Exporters will be selected under Cost Based Selection (CBS) procedure prescribed in this RFP Document in accordance with the policies and procedures accompanying the Guidelines.
3. The proposal complete in all aspects as specified in the RFP Document must be accompanied with Demand Draft /Banker Cheque of Rs. 10000/- and 5% VAT Rs 500/- , Total Rs 10500/-(Rupees Ten Thousand Five Hundred)only (Non- refundable) towards Bid Processing Fee AND Rs 2,00,000/- (Rupees Two Lakh) Only, towards EMD in favour of “Director of Fisheries , Odisha , Cuttack”, payable in any scheduled commercial banks at Cuttack, Odisha failing which the bid will be rejected.
4. Proposal complete in all respect must be submitted to the undersigned through Speed post / Registered post only. The authority will not be responsible for postal delay or any consequences. Submission of proposal through any other mode will not be accepted.
5. The last date and time for submission of proposal complete in all respects to the undersigned is 26.08.2016 1.00 PM and the date and time for opening of the Technical bid is 26.08.2016 3.00 PM and Financial Bid on 26.08.2016 at 4.30 PM at the specified addresses as mentioned in the Bidder Data Sheet (Slno.16 and 17) respectively.
6. This RFP includes the following sections:
 - a. Letter of Invitation
 - b. Information to the Bidder
 - c. Terms and conditions
 - d. Technical Proposal Submission
 - e. Financial Proposal Submission
7. While all information/data given in the RFP are, to the best of the Client's knowledge, accurate within the consideration of scope of the proposed

assignment, client holds no responsibility for accuracy of information and it is the responsibility of the bidder to check the validity of information/data included in this document. The client reserves the right to reject any/all proposals / cancel the entire selection process at any stage without assigning any reason thereof.

Sd /-

Director of Fisheries, Odisha
Cuttack

REQUEST FOR PROPOSAL

TO CARRY OUT THE BRACKISH WATER CULTURE IN BANAPADA SHRIMP CULTURE PROJECT IN KENDRAPARA DISTRICT, ON LEASE BASIS.

Background

Department of Fisheries and Animal Resources Development, Government of Odisha, (hereinafter referred to as “Department”) intends to provide developed brackish water culture area as per present status at Banapada, in the District of Kendrapara, on long term lease to the interested prospective entrepreneurs/ fish farmers/ Firms/ Aqua culture companies/ Exporters to carry out the brackish water culture preferably Sea bass (Bhekti) culture in order to generate employment in the coming years.

The World Bank Assisted Shrimp Culture Project presently in the Mahakalpada Tahasil of Kendrapara District in Odisha, was completed in the year 2000 under World Bank scheme and culture of P.monodon continued up to 2002. Vast developed area is now available for brackish water culture which provides a golden opportunity for interested entrepreneurs/ fish farmers/ Firms.

The sketch map of the proposed area has been prepared and uploaded in the website of Directorate of Fisheries i.e. www.odishafisheries.com . The project was supported with all infrastructure facilities such as Office, storage, pump house, electrical installations which are not in usable condition at present. The entire project is in unused condition, which needs capital investment on de-silting of ponds, strengthening of embankments, repair of sluice gates, repair and reconstruction of inlet and outlet channels, repair of buildings and any other work as felt necessary.

Government will facilitate approval of Coastal Aquaculture Authority in favour of lessee(s), for undertaking L vannamei culture or any other brackish water aquaculture on receipt of proposal from the successful bidder.

In this regard the Department of Fisheries and Animal Resources Development, Government of Odisha invites bids from the interested prospective entrepreneurs/ fish farmers/ Firms/ Aqua culture companies/

Exporters (here in after referred to as “Bidders”), to lease out the clusters mentioned below for brackish water culture preferably Sea bass (Bhekhti) culture for a term of 15 years as per the terms and conditions which is also mentioned in the document.

DETAILS OF PROPERTY

BANAPADA

Location:	Banapada Mahakalpada Tahsil, Dist:-Kendrapada
Gross area available:	71.46 Ha
Water area (culturable area)	25.64 Ha
Bio pond	3.57 Ha
Reservoir area	2.50 Ha
Total water area	31.71 Ha.
No of cluster	1

The details of Banapada cluster is as follows:

BANAPADA	No of 0.50 Ha size ponds	No of 1.00 Ha size ponds	Total no of Ponds	Total Area (in Ha)
Cluster-IV Banapada	34	10	44	26.00

Civil Structures: 'As is where is basis'

Terms and conditions:

- Interested bidders can obtain the RFP documents from Directorate of Fisheries, Odisha, Cuttack, on payment of a non-refundable fee of Rs. 10,000/-and VAT 5%Rs.500/- Total Rs 10500.00(Rupees Ten Thousand Five Hundred) only in the form of a demand draft or banker’s cheque drawn on any Scheduled Bank in India in favour of Director of Fisheries, Odisha, Cuttack and payable at Cuttack. Bidders may also download the document from website www.odishafisheries.com and submit the cost of the RFP document i.e Rs. 10,000/-and VAT 5%Rs.500/- Total Rs 10500.00(Rupees Ten Thousand Five Hundred) only along with the proposal in the form of a demand draft or banker’s cheque drawn on any Scheduled Bank in India, in favor of Director of Fisheries, Odisha, Cuttack payable at Cuttack.
- Bidders shall submit, along with the bids, a refundable interest free EMD for an amount Rs 2,00,000/- (Rupees Two Lakh) Only for Banapada

Cluster, in the form of a crossed demand draft drawn in favor of Director of Fisheries, Odisha, Cuttack payable at Cuttack issued by any Scheduled Bank in India.

3. The RFP shall be submitted to the office of the Director of Fisheries, Odisha, Dry Dock Jobra, Cuttack – 753 007 latest by 13.00 hours on 26th August 2016 and will be opened on 15.00 hours 26th August 2016 in the office chamber of Director of Fisheries, Odisha, Cuttack.

Sl. No.	Event description	Date
1.	RFP Sale Period	19.08.2016 to 25.08.2016
2	Site verification	19.08.2016
3.	Last date for receiving queries	19.08.2016
4.	Pre-Bid conference	18.08.2016
5.	Department's response to queries latest by	19.08.2016
6.	Bid submission due date	26.08.2016 (1.00 PM)
7.	Opening of Technical Bids	26.08.2016(3.00 PM)
8.	Completion of Technical Bid evaluation	26.08.2016(4.30 PM)
9	Opening of Financial Bids	26.08.2016(4.30 PM)

4. No Bidder or its Associate shall submit more than one application for the same cluster.
5. Bidder shall sign all pages of the proposal.
6. Interested bidder shall offer price per year for the cluster he is interested for taking up on lease for brackish water culture in the project as per his capacity with the annual increase of lease value.
7. Bidder should provide sufficient proof with justification (Like past experience) of his capability to take up the project.
8. The bidder may visit the project and submit offer price for the proposed cluster.
9. The bidder should also submit a detailed project proposal, action plan, time line along with proposed activity to be taken up from time to time.
10. The bidder should submit technical & financial bid in two separate sealed envelopes super scribing "Technical Bid" or "Financial Bid" as the case may be. Both the sealed Technical and Financial bid envelopes should be submitted in a closed envelope super scribing on it "Request For Proposal to carry out the brackish water culture in Banapada Shrimp Culture Project in Kendrapara District, on lease basis".

11. A bidder is expected to examine all instructions, forms, terms and specifications in the Bid documents and fully inform himself as to all the conditions and matters which may in any way affect the scope of bidding or the cost thereof. Failure to furnish all information required by the Bid document or submission of a Bid not substantially responsive to the Bid document in every respect will be at the Bidder's risk and may result in the rejection of its bid.
12. Any dispute on lease/ technical issues will be under the jurisdiction of Secretary, Fisheries & ARD, Government of Odisha and Hon'ble Orissa High Court.
13. EMD of unsuccessful bidder will be returned on claim from them after finalization of the RFP.
14. The lease holder will take up the culture following the guidelines of CAA.
15. Sublease is prohibited and shall invite automatic immediate termination and cancellation of the lease and the EMD will be forfeited.
16. Successful Technical bid of the bidders as will be approved and recommended by technical committee will be considered for opening of their financial bid.
17. Highest bidder will be decided on the basis of consolidated value of the Financial Bid. NPV will be applicable while deciding the consolidated value of the bid.
18. The proposal shall remain valid for one year after the date of Bid submission.
19. Successful bidder should deposit the annual bid amount in full within 15 days from date of issue of lease approval for entering into an Agreement with Government (Fisheries and ARD Department).
20. Agreement will be executed with the successful bidder.
21. In case of failure of the highest bidder to take the cluster on lease their EMD will be forfeited and option will be given to the second highest bidder to opt the lease of the cluster applied as offered by the highest bidder failing which offer will pass to third or others up to 5th highest bidder in case of each cluster.
22. The lease will be given to the successful bidder for a period of 15 years initially and may be renewed for another term of 15 years, basing on performance as approved by Fisheries & ARD Department.
23. Annual lease will be deposited before expiry of the previous year of lease. Delay will invite automatic cancellation of the agreement.

24. At any time prior to the deadline for submission of bids, the Department may, for any reason, whether at its own initiative or in response to a clarification requested by Bidder(s), modify the Bid document by amendment (s). The amendment will be made available on the website www.odishafisheries.com. The Department will bear no responsibility or liability arising out of non-acknowledgment of the same by all the Bidders before submitting the Bid. In order to afford Bidders reasonable time in which to take the amendment into account in preparing their bids, Department may, at its discretion, extend the deadline for the submission of bids as deemed fit. Such amendments, clarifications, etc., shall be binding on the Bidders and will be given due consideration by the Bidders while they submit their bids by invariably enclosing such documents as a part of the bid.
25. Even though a Bidder may satisfy the above requirements, they would be liable for disqualification if they have made misleading or false representation or deliberately suppressed information in the documents submitted to the Department.
26. Undersigned reserves the right to cancel a single or all RFP without assigning any reason at any stage.
27. The condition of force de major will apply appropriately.
28. In case the bidder fails to make the project fully operational within two years, Directorate of Fisheries Odisha, reserves the right to cancel the lease agreement and forfeit the Annual lease amount for not executing the project in time. However, Director of Fisheries, Odisha reserves the right to extend the time where it is satisfied with the reasons of lessee to extend the time.

Responsiveness check:

The bids submitted by the Bidder shall be scrutinized to establish "Responsiveness". Any of the following conditions may cause the Bid to be deemed "Non-responsive" by the Department and thus not be taken up for evaluation.

- i. Bids not received by the due date and time.
- ii. Required information not submitted in the Bid to be evaluated and/or information not submitted in specified formats.
- iii. Bids submitted without the requisite Bid Security, Deposit etc..
- iv. Bids from Bidders who have not paid the requisite fees and VAT towards purchase of bid documents as specified.

Pre-Bid conference:

A pre-bid conference would be held on 18.08.2016 at 11.30 AM hours, at The Directorate of Fisheries, Odisha, Dry Dock Jobra, Cuttack – 753 007. The bidder or their representatives may attend the pre-bid conference at their own cost. The purpose of the conference is to provide bidders with information regarding the RFP and the proposed solution requirements in reference to the particular RFP. Pre-Bid Conference will also provide each bidder with an opportunity to seek clarifications regarding any aspect of the RFP and the project.

Bidders need to confirm their interest to participate in the pre-bid conference on or before 17.08.2016.

All enquiries from the bidders relating to this RFP must be submitted in writing (through e-mail or fax) exclusively to the contact persons. Contact details for the RFP are as follows:

1. Address: Joint Director of Fisheries, (Coastal)
Directorate of Fisheries,
Dry Dock, Jobra, Cuttack-753007.
E mail-jdcoastal.dof-od@nic.in
Phone no-9437137627
- 2.Address: Deputy Director of Fisheries, (BW)
Directorate of Fisheries,
DryDock, Jobra, Cuttack-753007.
E-mail: ddfbwodisha@gmail.com
Phone no- 06712415061
FAX: 06712410521

All the bidders are requested to remain present at the time of opening of technical bids and qualified bidders on the technical bid may remain present at the time of opening of the financial bid

Technical Bid

The bidder/ lease holder will give Technical bid in separate sealed envelope with an application with the following documents.

1	Application of the bid address to Director of Fisheries, Odisha, Cuttack.
2	The bidder should submit details Project Report along with plan, estimate, lay out for taking up Brackish water culture.
3	The bidder should indicate physical & financial aspects of project time frame for completion.
4	The bidder/ lease holder should give details of past experience in aquaculture or related activities with proof of success with brief

	profile with supporting document.
5	Bidder has to submit Annual turnover for last 3 years and income tax returns for last 3 years.
6	Bidder should enclose copy of documents signed in each page
7	Bidder should submit source of funding and if possible proof of same.
8	In the project Bidder should indicate the time line to make the project fully functional and productive. They should also indicate the proposed investment they want to make for each cluster.
9	The project of the bidder should be compliant to CAA norms, pollution control Board norms and other prevailing rules and regulations and he should give an undertaking to that effect.

Only the successful bidders in the technical bid will qualify for the opening of the financial bid.

Financial Bid:

The bidder/ lease holder will give financial bid in separate sealed envelope with an application quoting the proposed bid amount for a cluster or for clusters in the following Proforma

Sl.No.	Year	Proposed Bid amount for (In Rs)
1	2	3
1	1 st year	
2	2 nd year	
3	3 rd year	
4	4 th year	
5	5 th year	
6	6 th year	
7	7 th year	
8	8 th year	
9	9 th year	
10	10 th year	
11	11 th year	
12	12 th year	
13	13 th year	
14	14 th year	
15	15 th year	

Banapada Cluster -IV : Rupees.....) only with annual increase of..... Percentage.

The “Request for Proposal” should be delivered to the address mentioned below on or before Dt 26.08.2016, time 1.00 PM.

Directorate of Fisheries
At-Dry Dock, PO - Jobra
Cuttack PIN-753007 Odisha

Sd /-

Director of Fisheries